

## **Tri-Geo Network Security**

Tri-Geo developed a next generation network security solution but was unsure of the proper segment for the initial launch. Stratus conducted a 6-month research and planning project that focused their efforts on regional financial institutions in the Pacific Northwest. We then developed the branding, identity and marketing communications for the launch. Tri-Geo became revenue positive within the first year and profitable in year two.

## Services include:

- FirePower strategic planning
- · Market segmentation and research
- · Launch planning
- · Tradeshow marketing
- · Advertising and collateral development
- · Contract sales and marketing personnel



